

# SAM: Reps and Certs Questions Guide

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Every step and every question explained



1. Who are the person(s) within THREAT PROTOTYPING ALLIANCE responsible for determining prices offered in bids/proposals? ([FAR 52.203-2](#))

Add New Person

Person

Name :

Title :

Delete

\*You must select Save and Continue on this page to save this information.

**Explanation of this question:** The government wants to know who at your company is pricing the proposals you send in (it is likely you).

**To answer this question:** Click "Add New Person" and put in their information

2. Does THREAT PROTOTYPING ALLIANCE have other plants/facilities at different addresses routinely used to perform on contracts? ([FAR 52.214-14](#), [FAR 52.215-6](#))

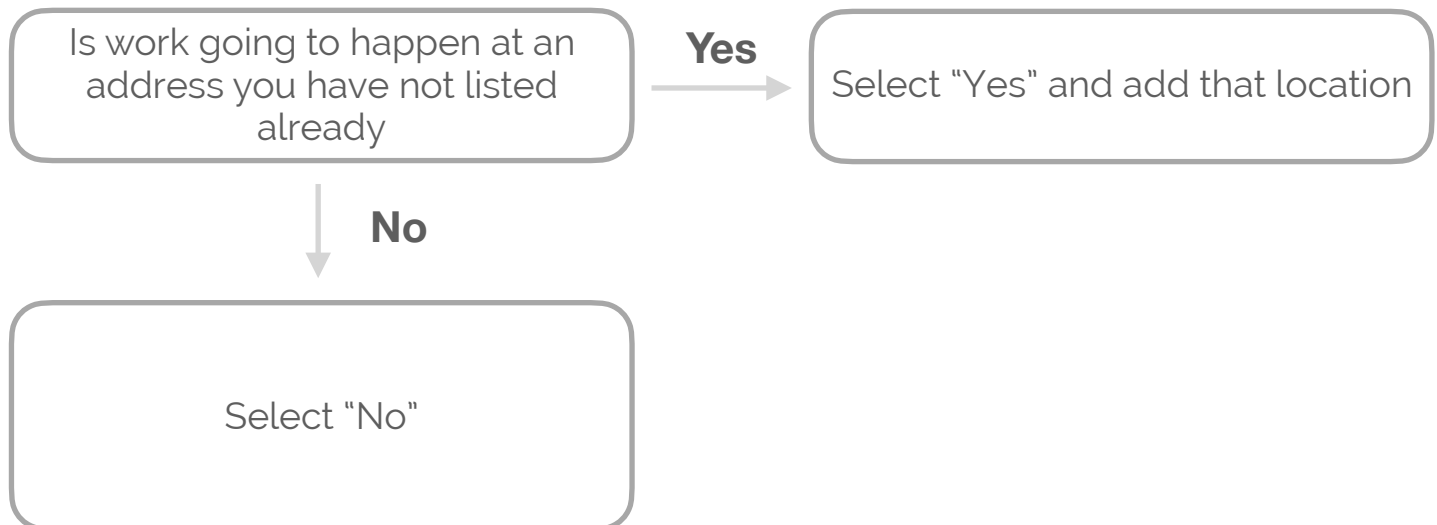
Please select a value ▾

If yes, please provide the following: Place of Performance (Address) of the Other Plants/Facilities, Name(s) of Owner and Operator of Plant/Facilities, Address(es) of Owner and Operator of Plant/Facilities (Street, Address, City, County, State, Zip Code)

Add New Plant/Facility

**Explanation of this question:** The government wants to know where the work will be happening. They have the address for the company's HQ but if there are other locations where your company does work (e.g. other regional offices, factories, warehouses, etc) list them here

**To answer this question:**

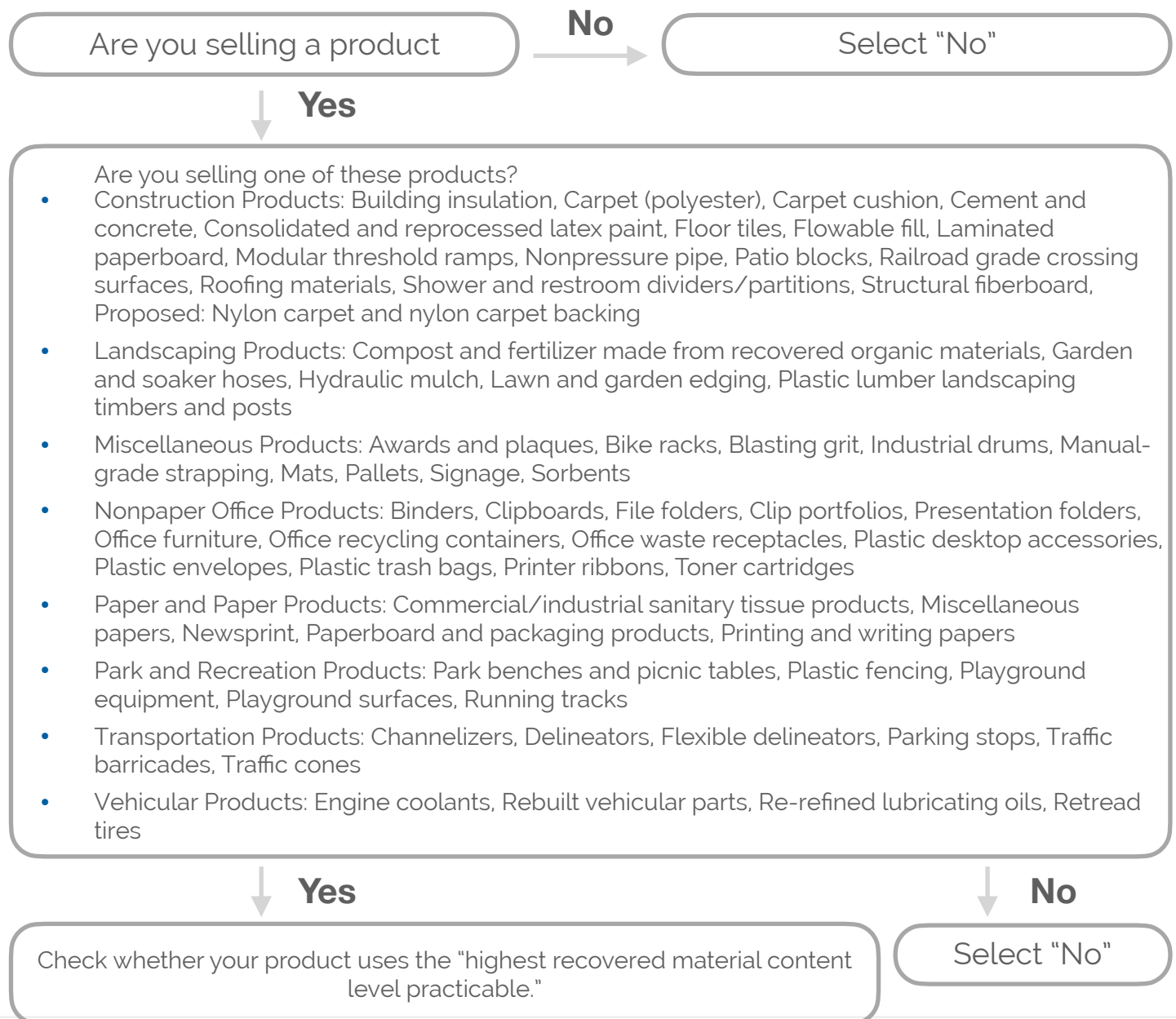


4. For products designated by the Environmental Protection Agency and provided by THREAT PROTOTYPING ALLIANCE , does the percentage of recovered material content meet the applicable EPA guidelines? ([FAR 52.223-4](#), [FAR 52.223-9](#))

Please select a value

**Explanation of this question:** The government likes to use product that have a lot of recycled content in them (when possible)

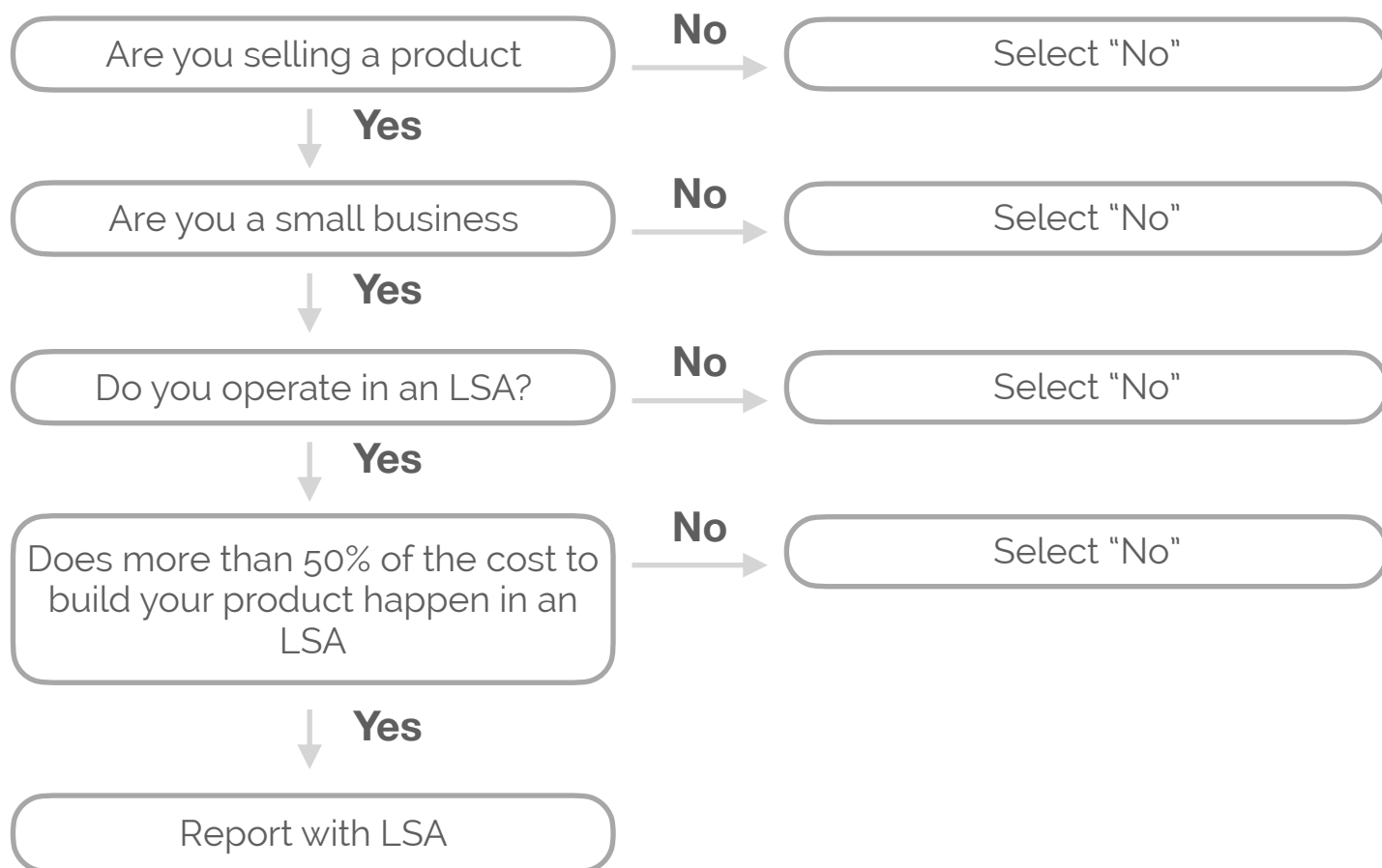
**To answer this question:**



5. Our records indicate THREAT PROTOTYPING ALLIANCE is not a small business concern and therefore does not qualify for status as a labor surplus area concern. ([FAR 52.219-2](#))

**Explanation of this question:** The government wants to know if you operate in a high unemployment area.

**To answer this question:**



For a list of LSAs (Download): <https://www.dol.gov/agencies/eta/lsa>

6. Is THREAT PROTOTYPING ALLIANCE owned or controlled by a common parent, that files its Federal Income Tax returns on a consolidated basis? ([FAR 52.204-3](#), [FAR 52.212-3](#))

Please select a value ▾

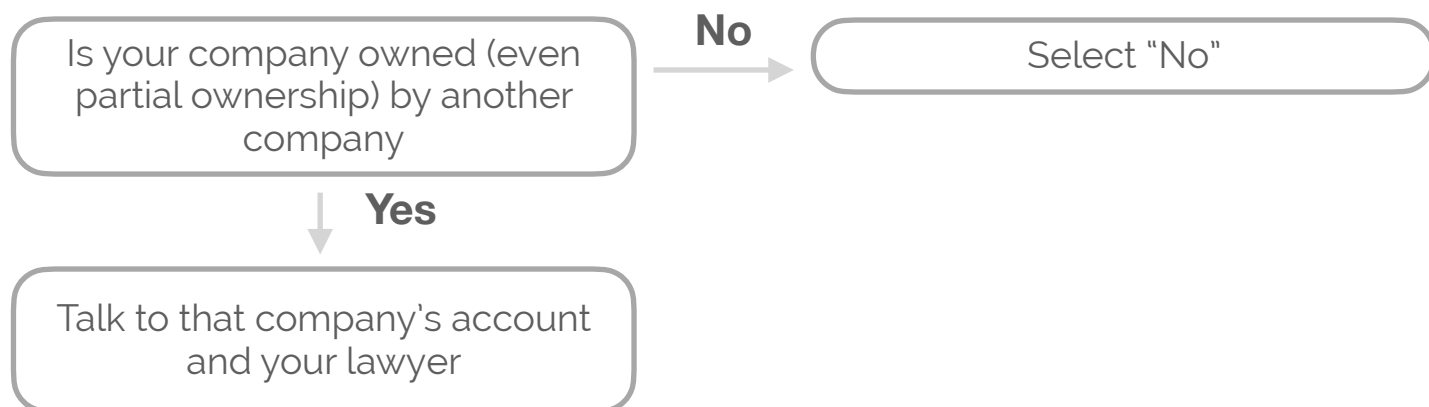
If yes, please provide the company name and TIN for the common parent. ([FAR 52.204-3](#), [FAR 52.212-3](#))

Company Name :

TIN :

**Explanation of this question:** The government wants to know if you are really your own company or if a large business has created a bunch of small business subsidiaries

**To answer this question:**



7. Our records indicate there is not an active exclusion for THREAT PROTOTYPING ALLIANCE . Are any of THREAT PROTOTYPING ALLIANCE , or any of its principals, currently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal Agency? ([FAR 52.209-5](#), [FAR 52.212-3](#))

Please select a value 

**Explanation of this question:** The government wants to know if your company or its owners/managers have gotten into trouble

**To answer this question:**

Has this company or any of the company's owners/ principles been:

- Debarred
- Suspended
- Proposed for debarment
- Declared ineligible for a federal contract award

**Yes/ not sure**

Stop and talk to a lawyer

**No**

Select "No"



8. In the past three-year period, has THREAT PROTOTYPING ALLIANCE , or any of its principals, been convicted or had a civil judgment rendered against it for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property? ([FAR 52.209-5](#), [FAR 52.212-3](#))

A

Please select a value ▾

In the past three years, has THREAT PROTOTYPING ALLIANCE been notified of any delinquent Federal Taxes in an amount that exceeds \$3,500 for which liability remains unsatisfied? ([FAR 52.209-5](#), [FAR 52.212-3](#))

B

Please select a value ▾

**Explanation of this question:** The government wants to know if your company or its owners/managers have gotten into trouble

**To answer this question:**

A

In the last 3 years has this company or any of the company's owners/ principles been:

- Been convicted
- Had a civil judgment against it

**Yes/ not  
sure**

Stop and talk  
to a lawyer

**No**

B

In the last 3 years has this company or any of the company's owners/ principles been notified that they are delinquent on >\$3,500 in Federal taxes?

**No**

Select "No"

**Yes**

Have you paid those taxes?

**Yes**

Select "No"

**No**

Stop this and go pay your taxes

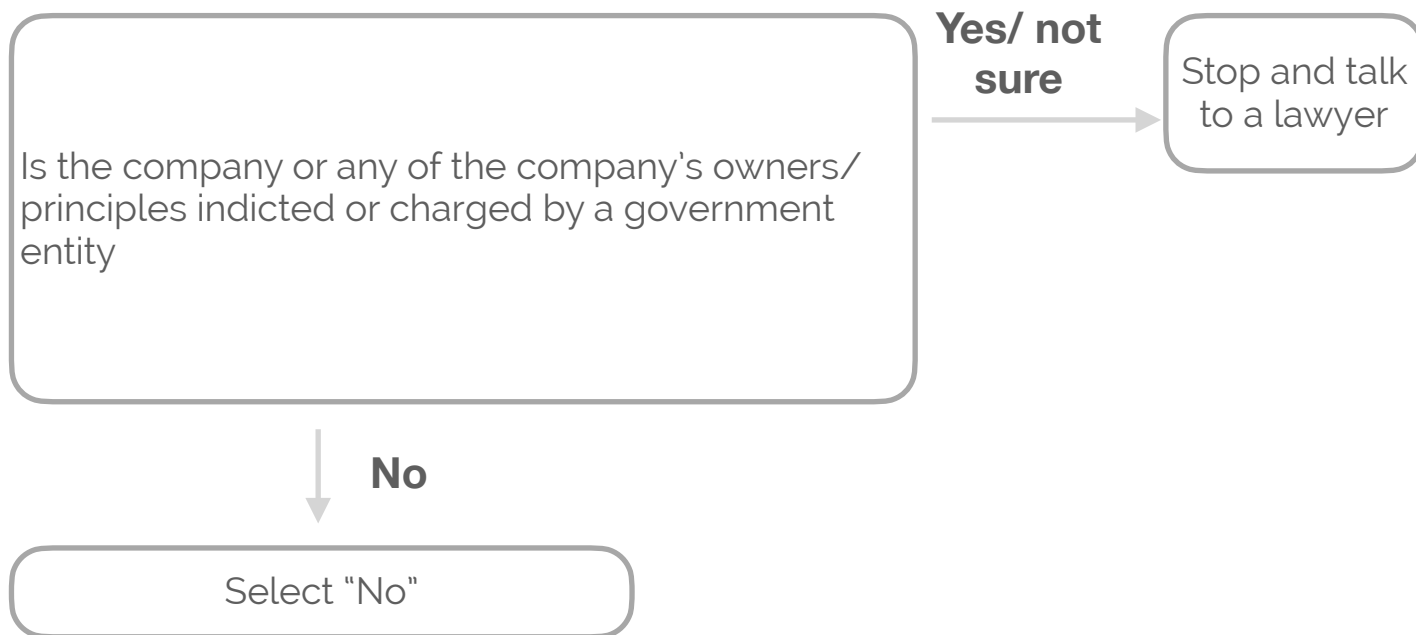


9. Is THREAT PROTOTYPING ALLIANCE , or any of its principals, presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in Question 8? ([FAR 52.209-5](#), [FAR 52.212-3](#))

Please select a value ▾

**Explanation of this question:** The government wants to know if your company or its owners/managers have gotten into trouble

**To answer this question:**

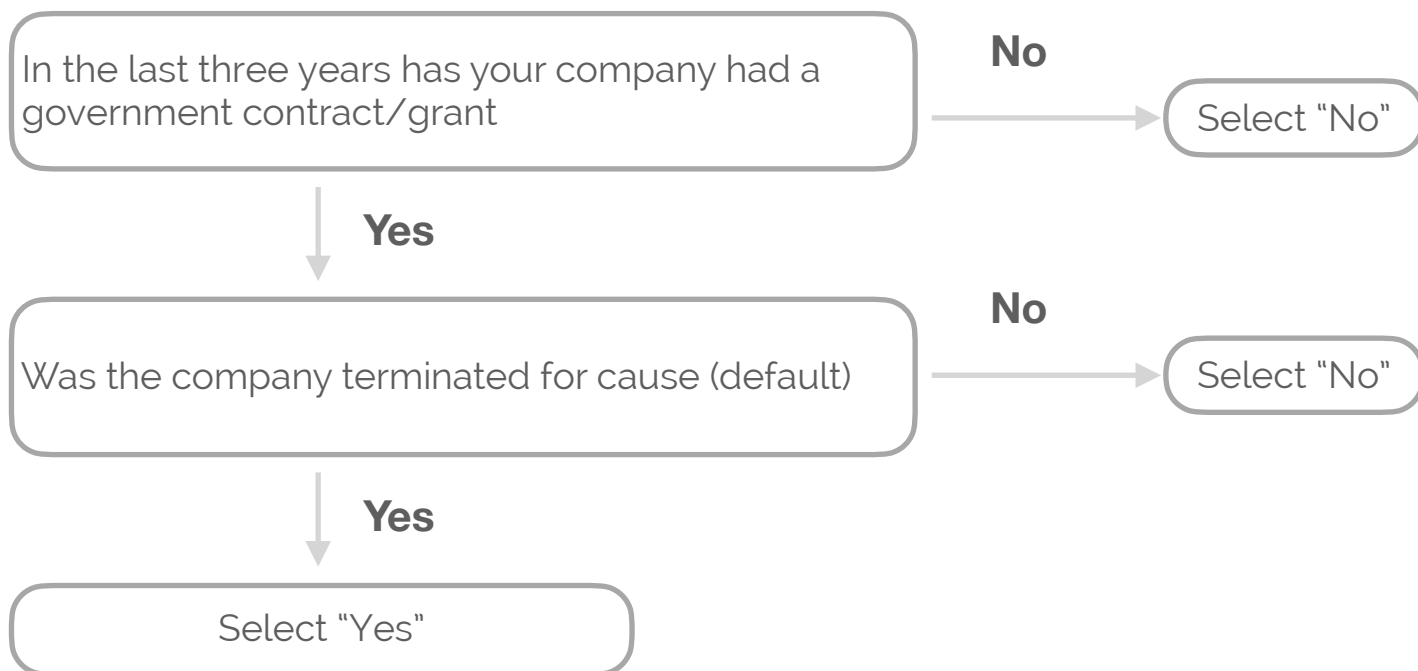


10. Within the past three years, has THREAT PROTOTYPING ALLIANCE been terminated for cause (default)? ([FAR 52.209-5](#), [FAR 52.212-3](#))

Please select a value ▾

**Explanation of this question:** The government wants to know if your company or its owners/managers have gotten into trouble

**To answer this question:**



11. Please list the name of any HUBZone businesses participating in a HUBZone Joint Venture with THREAT PROTOTYPING ALLIANCE .  
([FAR 52.219-1](#), [FAR 52.212-3](#))

☒ None

Add New Joint Venture Entity

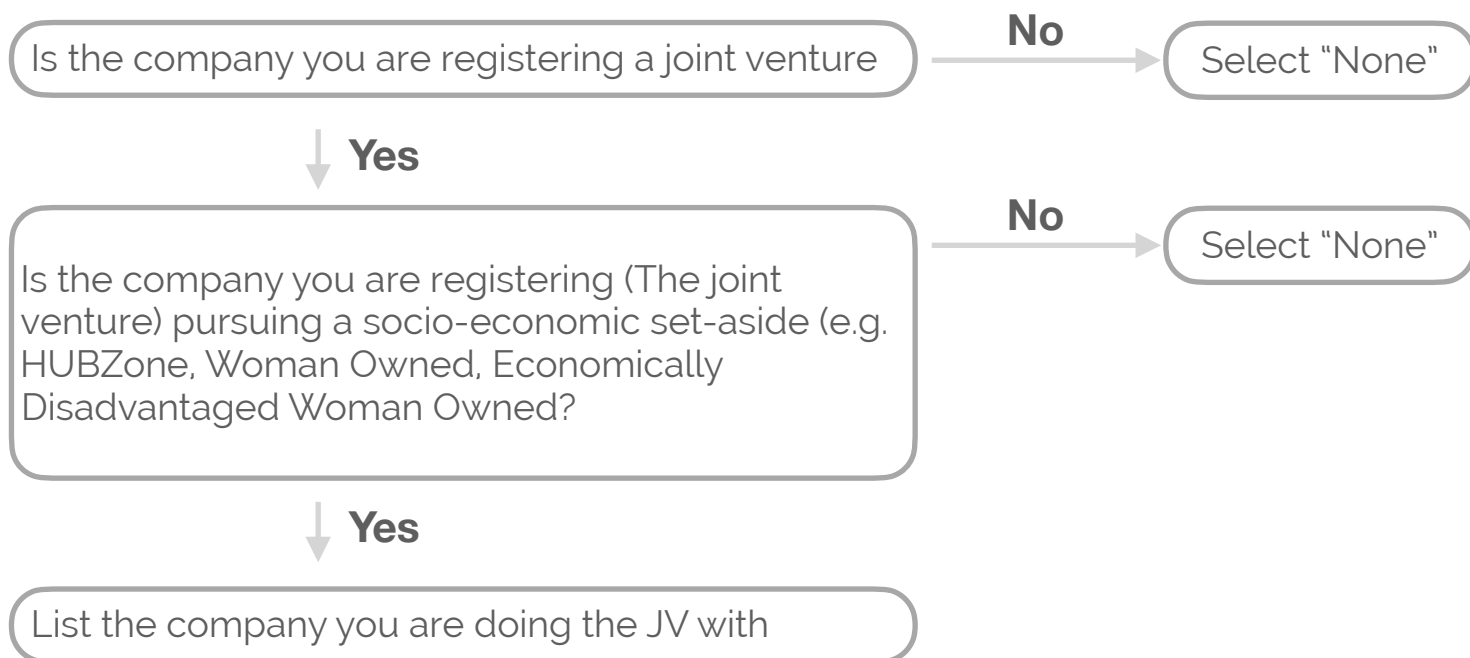
12. Reserved.

13. Our records indicate that THREAT PROTOTYPING ALLIANCE is not participating in a Women Owned Small Business Joint Venture ([FAR 52.212-3](#), [FAR 52.219-1](#))

14. Our records indicate that THREAT PROTOTYPING ALLIANCE is not participating in a Economically Disadvantaged Women Owned Small Business Joint Venture. ([FAR 52.212-3](#), [FAR 52.219-1](#))

**Explanation of this question:** The government wants to know if the company is a joint venture, and if so if that joint venture is pursuing a set-aside designation

### To answer this question:



15. Does THREAT PROTOTYPING ALLIANCE provide any data to the Government that qualifies as limited rights data or restricted computer software? ([FAR 52.227-15](#))

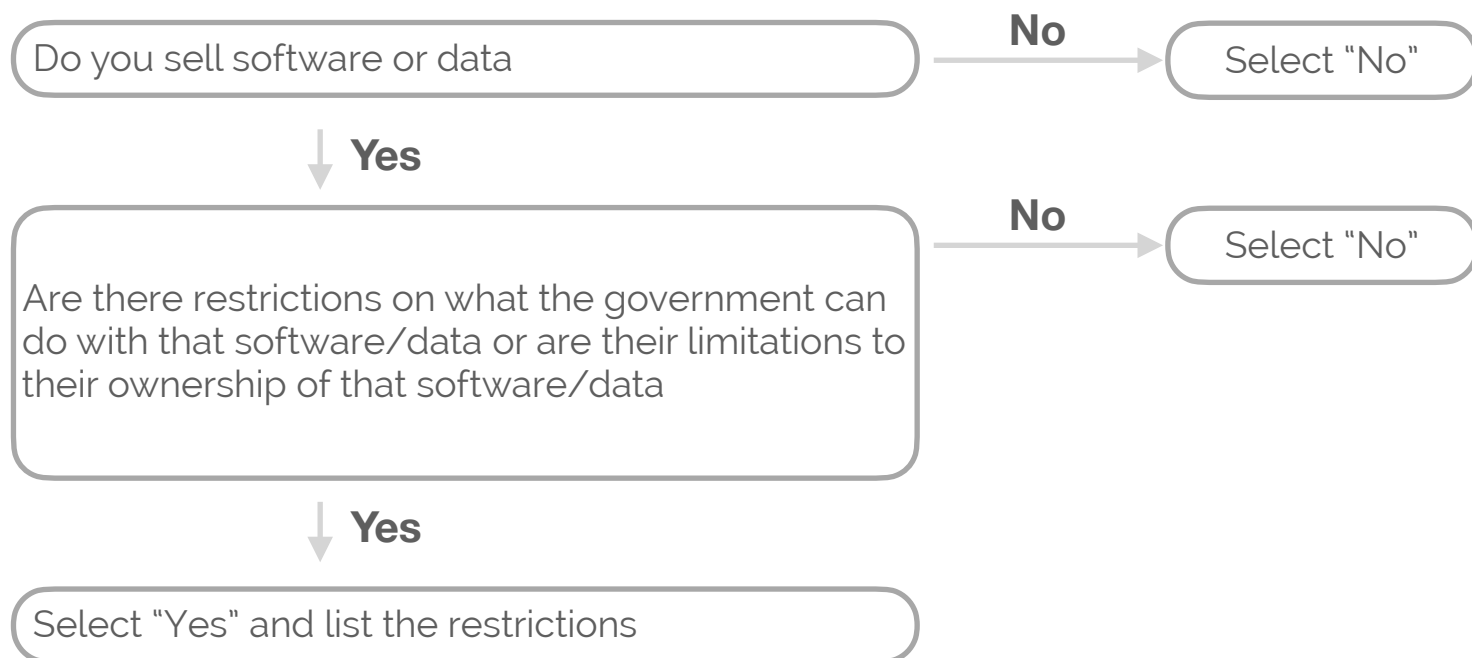
Please select a value

If yes, please list limited rights data or restricted computer software below: ([FAR 52.227-15](#))

Add New Software

**Explanation of this question:** If you are selling software or data that has restrictions on the government's ownership/ use of it the government wants to know

**To answer this question:**



19. Does THREAT PROTOTYPING ALLIANCE deliver any end products (from the corresponding country of origin) that are listed on the List of Products Requiring Federal Contractor Certification as to Forced or Indentured Child Labor under Executive Order No. 13126 (link provided to current list)? ([FAR 52.222-18](#), [FAR 52.212-3](#))

A

Please select a value ▾

If Yes, has THREAT PROTOTYPING ALLIANCE based on a good faith effort to determine whether forced or indentured child labor was used to mine, produce, or manufacture any such end product, determined that it is not aware of any such use of child labor. ([FAR 52.222-18](#), [FAR 52.212-3](#))

B

☐ Yes

**Explanation of this question:** The government doesn't want to buy things made with forced child labor

**To answer this question:**

Do you sell products

No

Select "No"

Yes

Do you sell the products on the list (see next page) made in the designated countries

No

Select "No"

Yes

A

Select "Yes" AND  
Have you tried to determine whether forced child labor was used to make the products you sell?

No

Stop registering and go investigate

Yes

B

Is forced child labor used to make your product

No

Select "Yes" box

Yes

Stop and examine your moral compass

Country	Product
Afghanistan	Bricks
Argentina	Garments
Bangladesh	Dried Fish
Benin	Cotton
Bolivia	Brazil Nuts / Chestnuts
Bolivia	Sugarcane
Burkina Faso	Cotton
Burkina Faso	Gold
Burma	Bamboo
Burma	Beans
Burma	Bricks
Burma	Rice
Burma	Rubber
Burma	Sugarcane
Burma	Teak
China	Bricks
China	Cotton
China	Electronics
China	Toys
Colombia	Coca
Cote D'Ivoire	Cocoa
Cote D'Ivoire	Coffee

Country	Product
Democratic Republic of the Congo	Cassiterite (tin ore)
Democratic Republic of the Congo	Coltan (tantalum ore)
Democratic Republic of the Congo	Gold
Democratic Republic of the Congo	Wolframite (tungsten ore)
Ethiopia	Textiles
Ghana	Fish (Including Talapia)
India	Bricks
India	Cottonseed (Hybrid)
India	Embellished Textiles
India	Garments
India	Rice
India	Stones
Malawi	Tobacco
Mali	Rice
Nepal	Bricks
Nepal	Carpets
Nepal	Embellished Textiles
Nepal	Stones
Nigeria	Cocoa
Nigeria	Granite
Nigeria	Gravel
Pakistan	Bricks
Pakistan	Carpets
Pakistan	Coal
Russia	Pornography
Sierra Leone	Diamonds
South Sudan	Cattle
Tajikstan	Cotton
Thailand	Garments
Thailand	Shrimp
Vietnam	Garments

20. Has THREAT PROTOTYPING ALLIANCE held previous contracts/subcontracts subject to Federal Acquisition Regulation (FAR) 52.222-26 (Equal Opportunity)? ([FAR 52.222-22](#), [FAR 52.212-3](#))

Please select a value ▾

**Explanation of this question:** If you are an established government contractor the government wants you to be an equal opportunity employer

**To answer this question:**

**No**

Is the value of all your federal contracts/sub-contracts worth >\$10M

Select "No"

↓ **Yes**

Talk to your HR department/Lawyer



21. Are any end products delivered to the Government by THREAT PROTOTYPING ALLIANCE foreign (nondomestic) end products? ([FAR 52.212-3](#), [FAR 52.225-2](#), [FAR 52.225-4](#), [FAR 52.225-6](#), [DFARS 252.225-7000](#), [DFARS 252.225-7020](#), [DFARS 252.225-7035](#))

Please select a value

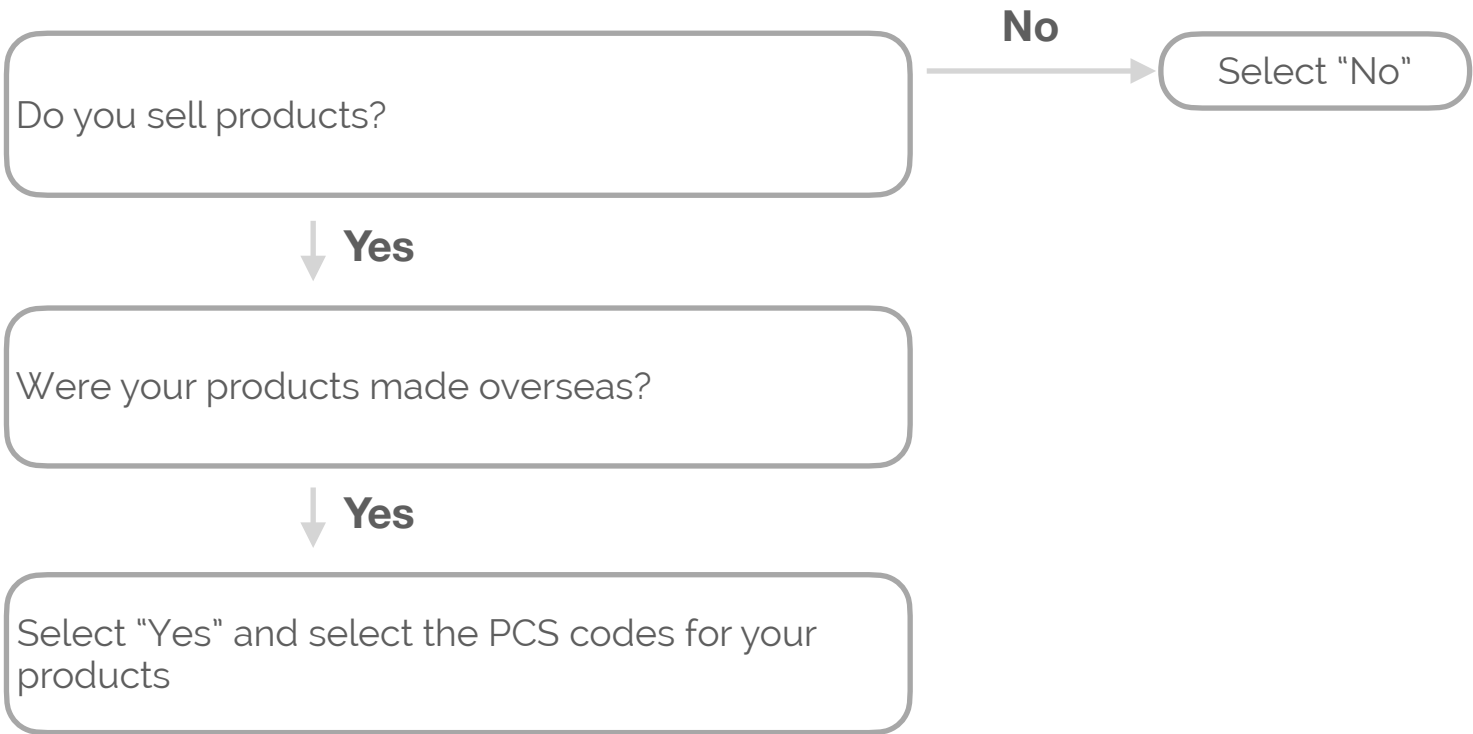
If yes, please list these products and their corresponding country of origin.

EDIT MY PSCS

Add New Product

**Explanation of this question:** Do you sell any products that are NOT made in the US

**To answer this question:**



22. Has THREAT PROTOTYPING ALLIANCE filed all required Equal Employment Opportunity compliance reports? ([FAR 52.222-22](#), [FAR 52.212-3](#))

Please select a value ▾

**Explanation of this question:** If you are an established company the government wants you to file your equal opportunity employer reports

**To answer this question:**

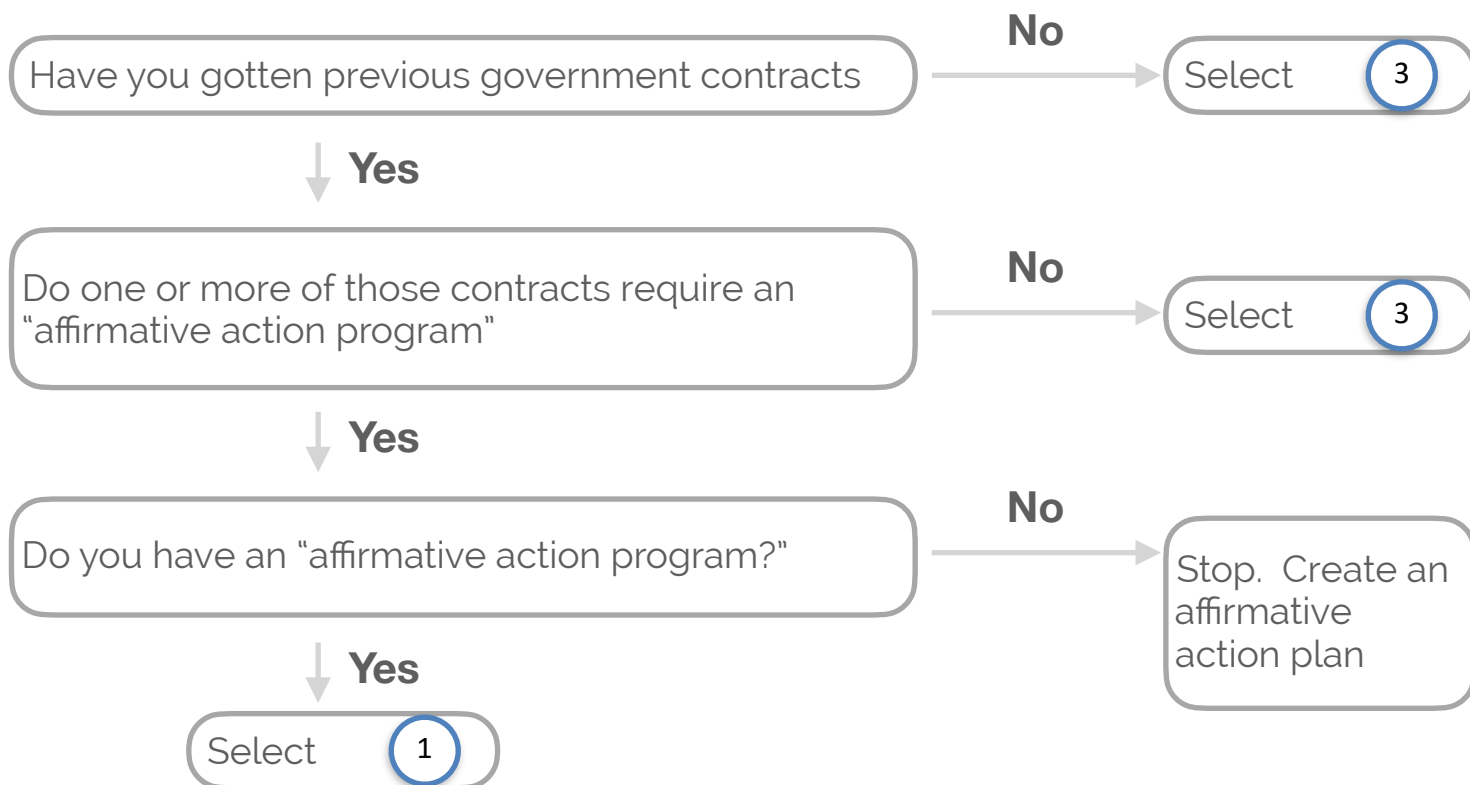


23. Please choose one of the following statements that applies to THREAT PROTOTYPING ALLIANCE ([FAR 52.222-25](#), [FAR 52.212-3](#))

- ☐ 1 THREAT PROTOTYPING ALLIANCE has developed and has on file affirmative action programs required by Secretary of Labor regulations.
- ☐ 2 THREAT PROTOTYPING ALLIANCE does not have developed and does not have on file affirmative action programs required by Secretary of Labor regulations.
- ☐ 3 THREAT PROTOTYPING ALLIANCE has not had previous contracts subject to written affirmative action programs requirements from Secretary of Labor regulations.

**Explanation of this question:** The government wants to know whether you are required to have and if you have, an affirmative action hiring program

**To answer this question:**



24. Does THREAT PROTOTYPING ALLIANCE provide maintenance, calibration, and/or repair of information technology, scientific and medical and/or office and business equipment? ([FAR 52.212-3](#), [FAR 52.222-48](#))

A

Please select a value

If yes, please answer the following questions: Are the items of equipment serviced by THREAT PROTOTYPING ALLIANCE commercial items which are used regularly for other than Government purposes, and are sold or traded by THREAT PROTOTYPING ALLIANCE in substantial quantities to the general public in the course of normal business operations? ([FAR 52.212-3](#), [FAR 52.222-48](#))

B

Not Applicable

Are the services furnished at prices which are, or are based on, established catalog or market prices? ([FAR 52.212-3](#), [FAR 52.222-48](#))

C

Not Applicable

Does THREAT PROTOTYPING ALLIANCE utilize the same compensation (wage and fringe benefits) plan for all service employees performing work under Government contracts as THREAT PROTOTYPING ALLIANCE uses for equivalent employees servicing the same equipment of commercial customers. ([FAR 52.222-48](#))

D

Not Applicable

**Explanation of this question:** If you are going to test and calibrate the government's machines the gov. Wants to know that you are paying well and using the right equipment

**To answer this question:**

See next page

**A** Does your entity provide maintenance, calibration, and/or repair of information technology, scientific and medical and/or office and business equipment?

**No** → Select "No"

**Yes** ↓

**B** Is the equipment you test and service commercial equipment (e.g. commercial companies use it too)?

**No** → Select "No"

**Yes** ↓

Do you regularly sell, test and maintain this equipment to commercial customers?

**No** → Select "No"

**Yes** ↓

**C** Are you selling the products and services at published market rates?

**No** → Select "No"

**Yes** ↓

**D** Do you pay your employees that are servicing government equipment the same amount as your employees that are servicing commercial equipment?

**No** → Select "No"

**Yes** ↓

Select "Yes"

25. Does THREAT PROTOTYPING ALLIANCE provide services as described in [FAR 22.1003-4\(d\)\(1\)](#)? ([FAR 52.212-3](#), [FAR 52.222-52](#))

A

If yes, please answer the following questions: Are the services described in [FAR 22.1003-4\(d\)\(1\)](#) by THREAT PROTOTYPING ALLIANCE offered and sold regularly to non-Governmental customers, and are provided by the offeror (or subcontractor in the case of an exempt subcontract) to the general public in substantial quantities in the course of normal business operations? ([FAR 52.212-3](#), [FAR 52.222-52](#))

B

Are the services furnished at prices which are, or are based on, established catalog or market prices? ([FAR 52.212-3](#), [FAR 52.222-52](#))

C

Does THREAT PROTOTYPING ALLIANCE ensure that each service employee who will perform the services described in [FAR 22.1003-4\(d\)\(1\)](#) spend only a small portion of his/her time (a monthly average of less than 20% of the available hours on an annualized basis, or less than 20% of available hours during the contract period if the contract period is less than a month) servicing the Government contract? ([FAR 52.212-3](#), [FAR 52.222-52](#))

D

Does THREAT PROTOTYPING ALLIANCE have the same compensation (wage and fringe benefits) plan for all service employees performing work for Government and commercial customers? ([FAR 52.212-3](#), [FAR 52.222-52](#))

E

**Explanation of this question:** In general government contractors have to pay their employees the same amount as those people could make serving commercial customers (e.g. if a mechanic in your area makes \$40/HR the government doesn't want you to hire mechanics for \$25/HR and then have those mechanics work on government vehicles). This is known as Service Contract Labor Standards (SCLS)

However, there are certain services that are exempt from the SCLS and this question asks if you provide one of those services

**To answer this question:**

See next page

Does you provide any of these services

Vehicle maintenance services other than operating a Government motor pool or similar facility

Issuing and servicing financial cards (e.g. credit or debit cards)

Conference hotel/motel services and you do NOT provide as-needed lodging

Maintenance, calibration, repair, and/or installation  
Except if the installation is NOT subject to the Construction Wage Rate Requirements statute, for all types of equipment where the services are obtained from the manufacturer or supplier of the equipment under a contract awarded on a sole source basis.

Non Charter regularly scheduled transportation of people

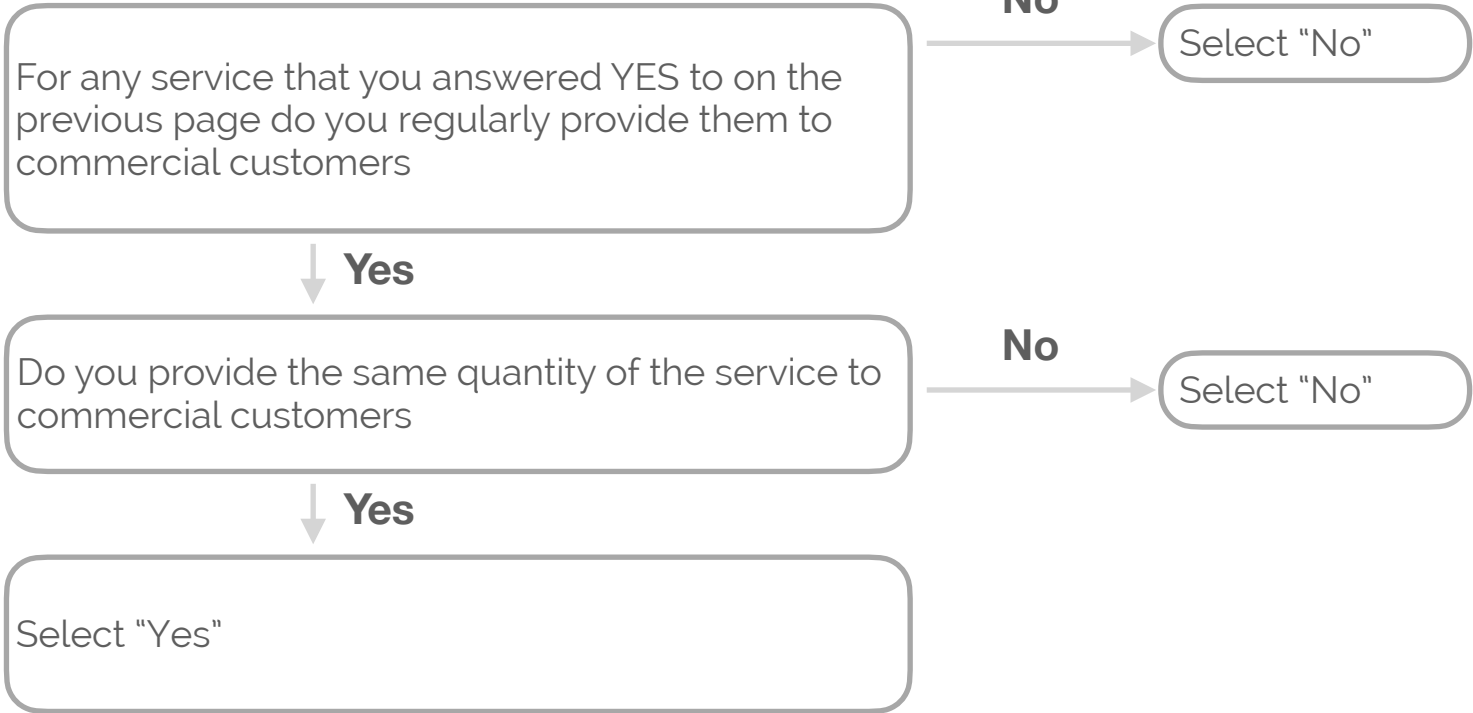
Real estate services related to housing Federal agencies or disposing of government real property.

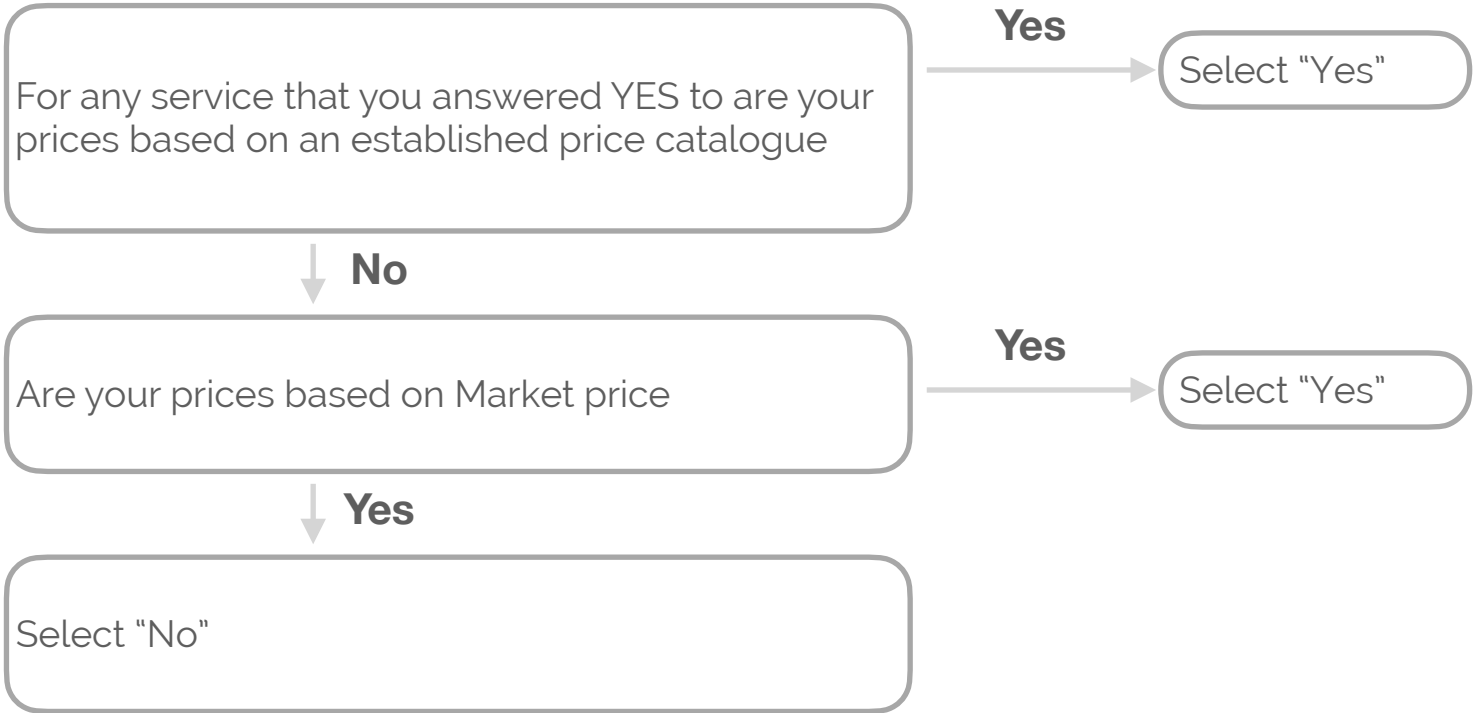
Relocation services, including real estate brokers and appraisers, for Federal employees or military personnel  
Not counting moving or storage of household goods and related services

If you don't provide any of these select NO

If you provide any of these select YES







For any service that you answered YES to will your employees spend LESS than 20% of their time on government contracts

**Yes**

Select "Yes"

↓ **No**

Select "No"

Do you provide the same wages and benefits to employees on government and commercial contracts?

**Yes**

Select "Yes"

**No**

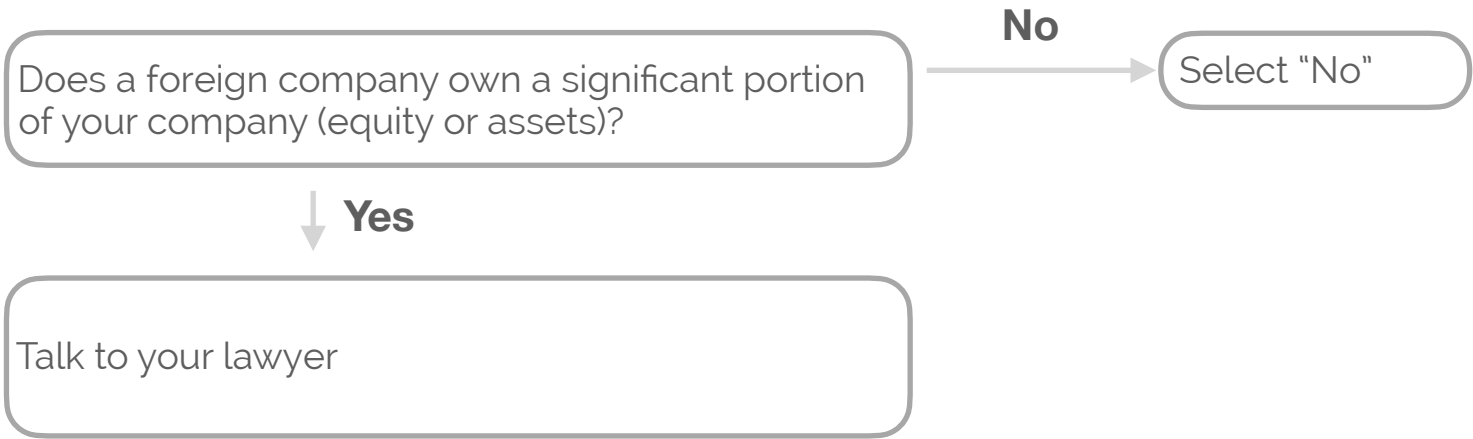
Select "No"

27. Is THREAT PROTOTYPING ALLIANCE an inverted domestic corporation? ([FAR 52.209-2](#), [FAR 52.212-3](#))

Please select a value ▾

**Explanation of this question:** The government wants to make sure that you haven't set up a weird legal structure to offshore profit and avoid taxes

**To answer this question:**

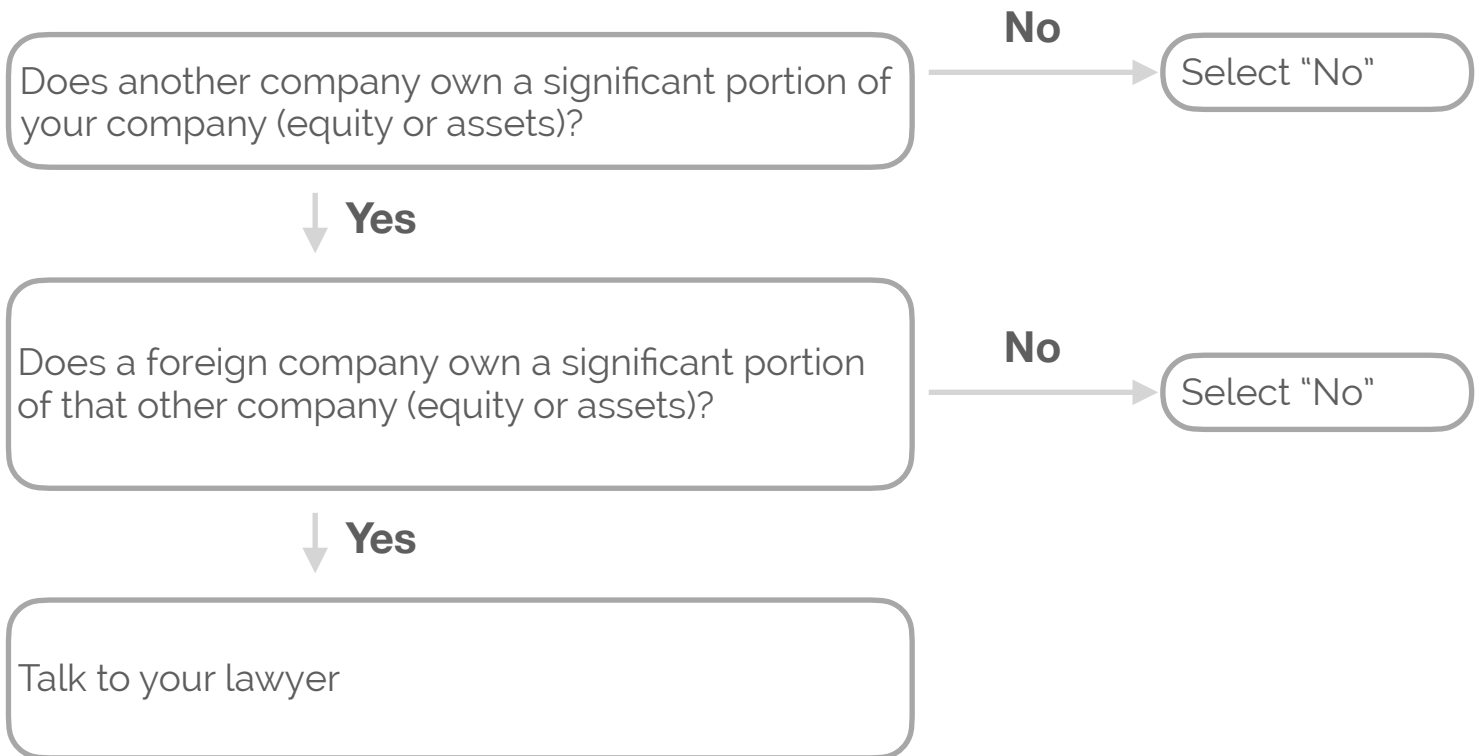


28. Is THREAT PROTOTYPING ALLIANCE a subsidiary of an inverted domestic corporation? ([FAR 52.209-2](#), [FAR 52.212-3](#))

Please select a value ▾

**Explanation of this question:** The government wants to make sure that you haven't set up a weird legal structure to offshore profit and avoid taxes

**To answer this question:**

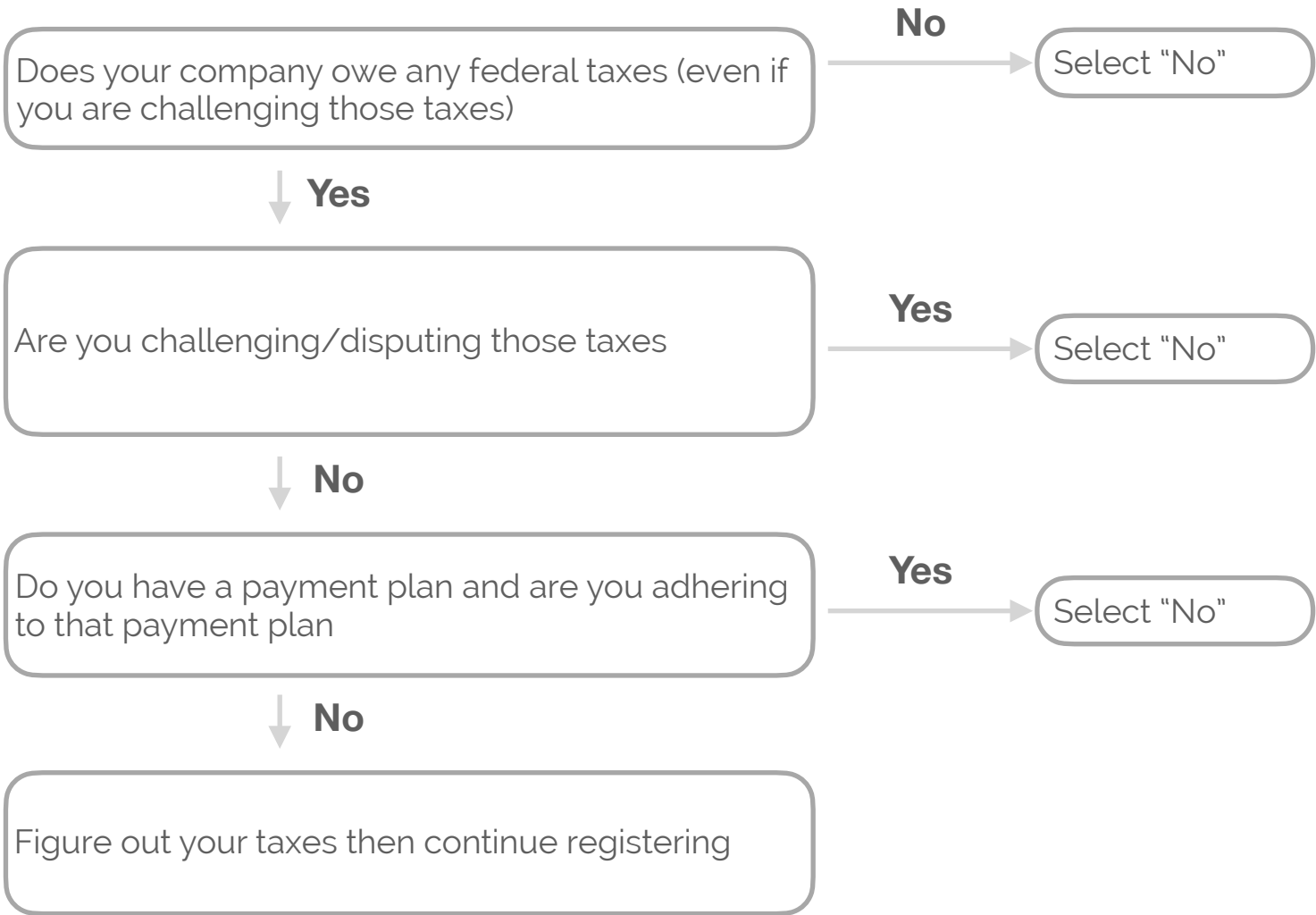


30. Does your entity have any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability? ([FAR 52.209-11](#))

Please select a value ▾

**Explanation of this question:** The government wants to make sure that your company has paid its taxes

**To answer this question:**



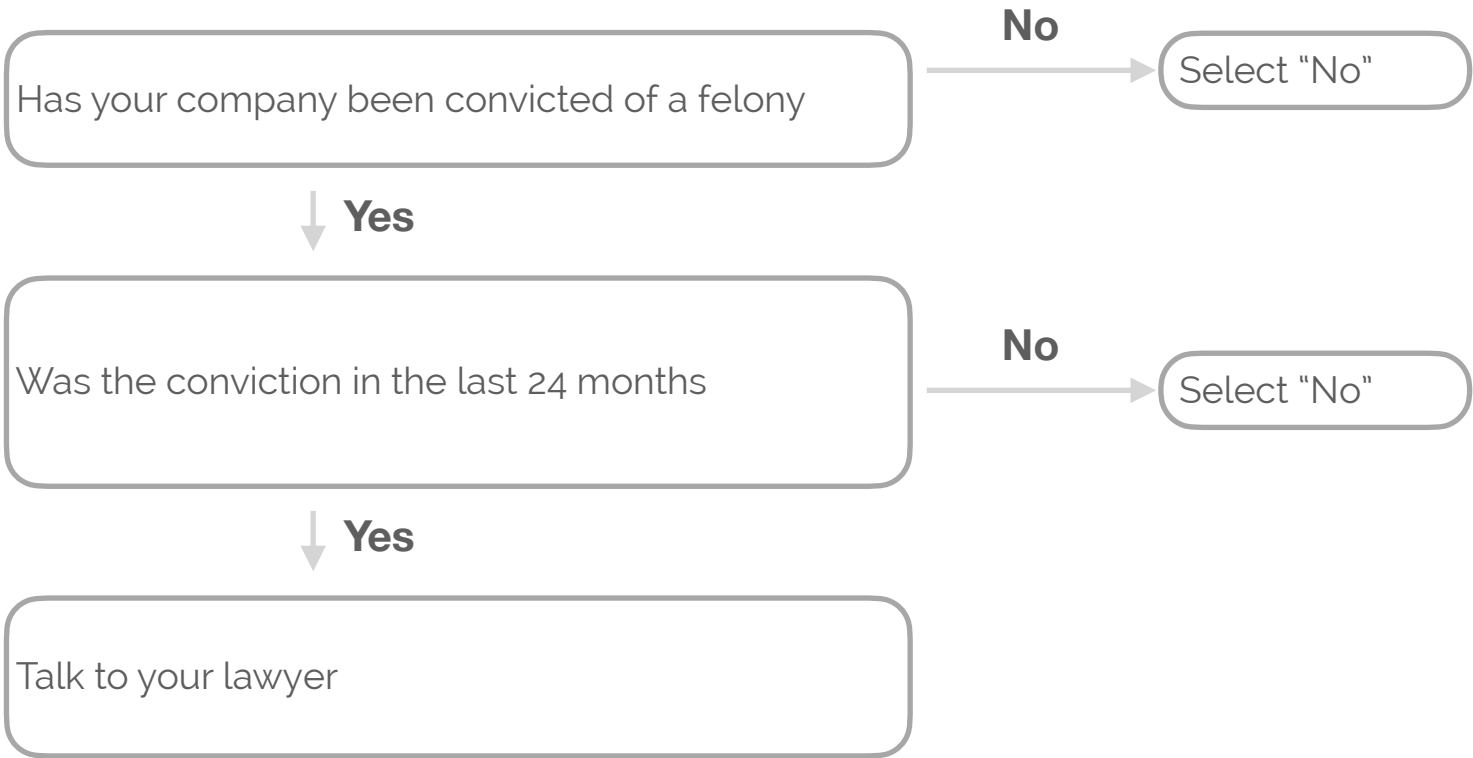


31. Has your entity been convicted of a felony criminal violation under a Federal law within the preceding 24 months? ([FAR 52.209-11](#))

Please select a value ▾

**Explanation of this question:** The government wants to know if you company has had major legal violations recently

**To answer this question:**



32. Did THREAT PROTOTYPING ALLIANCE either receive \$7.5 million or more in Federal contracts during the previous Federal fiscal year requiring it to publicly disclose greenhouse gas emissions and reduction goals or receive less than \$7.5 million in Federal contracts during the previous Federal fiscal year but still want to publicly disclose greenhouse gas emissions and reduction goals? (FAR 52.223-22)

A

Please select a value ▾

Does THREAT PROTOTYPING ALLIANCE , itself or through its immediate owner or highest-level owner, publicly disclose greenhouse gas emissions?

B

Not Applicable ▾

If yes, select Add New URL to list the publicly accessible web site where the results of a greenhouse gas inventory, performed in accordance with an accounting standard with publicly available and consistently applied criteria, such as the Greenhouse Gas Protocol Corporate Standard, are available.

Add New URL

**Explanation of this question:** The government wants to know if you are a poluter

**To answer this question:**

A

Did you receive >\$7.5M in federal contracts in the last year

No

Select "No"

Yes

B

Select "Yes" AND  
Do you publicly disclose your greenhouse gas emissions?

No

Select "No"

Yes

Select "Yes" AND  
Add the URL where you make the disclosure

33. Does THREAT PROTOTYPING ALLIANCE provide covered telecommunications equipment or services as a part of its offered products or services to the Government in the performance of any contract, subcontract, or other contractual instrument? ([FAR 52.204.26](#), [FAR 52.212-3](#), [DFARS 252.204-7016](#))

A

B Does THREAT PROTOTYPING ALLIANCE use covered telecommunications equipment or services, or any equipment, system, or service that uses covered telecommunications equipment or services?

**Explanation of this question:** The government wants to make sure that you aren't selling electronics that may be compromised by hostile governments

**To answer this question:**

A Do you sell telecom equipment or do you provide telecom services

No

Select "No"

Yes

B Is any of the equipment you use or sell made by:

- Huawei Technologies Company
- ZTE Corporation
- Hytera Communications Corporation
- Hangzhou Hikvision Digital Technology Company
- Dahua Technology Company
- Any subsidiary or affiliate of those entities
- To be safe does any of your gear/products come from China

No

Select "No"

Yes

Talk to your lawyer

35. Does THREAT PROTOTYPING ALLIANCE wish to bid on, or currently hold any DoD-issued or DoD-funded contracts?

Please select a value ▾

**Explanation of this question:** The DOD has some extra levels of scrutiny

**To answer this question:**

Do you plan to pursue DOD contracts grants etc

No

You might think you aren't going to work with DoD but odds are you will. So Select "Yes" anyway

↓ Yes

Select "Yes"

36. Does THREAT PROTOTYPING ALLIANCE anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation? ([DFARS 252.247-7022](#))

Not Applicable ▾

**Explanation of this question:** The DOD has some extra levels of scrutiny

**To answer this question:**



37. Does THREAT PROTOTYPING ALLIANCE represent that the prices set forth in this contract are based on the wage rate(s) or material price(s) established and controlled by a foreign government and do not include contingency allowances to pay for possible increases in wage rates or material prices? ([DFARS 252.216-7008](#))

Please select a value ▾

If yes, please select the name of the host Country: ([DFARS 252.216-7008](#))

Country : Please select a value ▾

**Explanation of this question:** This is a weird one but basically if you are doing work overseas, and basing some of your pricing on the wages of people overseas, the government wants to know what foreign country you are using to benchmark your wage costs and make sure you aren't baking in contingency costs

**To answer this question:**

**No**

Are you bidding on overseas contracts?

Select "No"

↓ **Yes**

Select "Yes"

38. Is THREAT PROTOTYPING ALLIANCE effectively owned or controlled by a foreign government? ([DFARS 252.209-7002](#))

Please select a value ▾

**Explanation of this question:** The DOD wants to know if a foreign government has a lot of control over you

**To answer this question:**

- Does a foreign country own any of your company?
- Do you have foreigners on your board?
- Do foreign countries have control/influence of your company?
- Do you provide products/services or operate in a foreign country?

No

Select "No"

↓ Yes

Talk to your lawyer



39. Is THREAT PROTOTYPING ALLIANCE a foreign entity in which the government of a covered foreign country has an ownership interest that enables the government to affect satellite operations? ([DFARS 252.225-7049](#))

Please select a value ▾

40. Is THREAT PROTOTYPING ALLIANCE a foreign entity that plans to provide or use launch or other satellite services under the contract from a covered foreign country? ([DFARS 252.225-7049](#))

Please select a value ▾

41. Is THREAT PROTOTYPING ALLIANCE offering commercial satellite services provided by a foreign entity in which the government of a covered foreign country has an ownership interest that enables the government to affect satellite operations? ([DFARS 252.225-7049](#))

Please select a value ▾

42. Is THREAT PROTOTYPING ALLIANCE offering commercial satellite services provided by a foreign entity that plans to or is expected to provide or use launch or other satellite services under the contract from a covered foreign country? ([DFARS 252.225-7049](#))

Please select a value ▾

**Explanation of this question:** If you are involved in space or satellites the government wants to know more about you

**To answer this question:**

Are you involved with space launch or satellites?

**No**



Select "No" for all



**Yes**

Do you/your company have ties to, or are you re-selling services of another company that has ties to:

- China
- North Korea
- Russia
- Iran
- Sudan
- Syria

**No**



Select "No" for all

**Yes**



Talk to your lawyer

# Representations and Certifications

## Review FAR/DFARS Reps and Certs

Review the data entered  
Check the affirmation box:

- ☐ I have read each of the FAR and DFARS provisions presented on this page. By submitting this certification, I, Geoffrey Orazem, am attesting to the accuracy of the representations and certifications contained herein, including the entire NAICS table. I understand that I may be subject to criminal prosecution under Section 1001, Title 18 of the United States Code or civil liability under the False Claims Act if I misrepresent THREAT PROTOTYPING ALLIANCE in any of these representations or certifications to the Government.

and if it is correct click "Save and Continue"

# Representations and Certifications

## Financial Assistance Response

Does THREAT PROTOTYPING ALLIANCE wish to apply for a Federal financial assistance project or program, or is THREAT PROTOTYPING ALLIANCE currently the recipient of funding under any Federal financial assistance project or program?\*

☐ Yes

☐ No

**Explanation of this question:** Are you getting any benefits from Federal financial programs (e.g. PPP)

**To answer this question:**

Are you receiving financial support or are you planning to apply for financial support

**No**

Select "No"

↓ **Yes**

Select "Yes"